

# 2024 TOP 10 PRIORITIES for State Procurement

1



## Modernizing the Procurement Process

Digitization of solicitations, bids, contracts, and record keeping; automation of processes.

2



## Continuous Process Improvement

Continuous review and improvement of current procurement processes to eliminate waste and gain new sources of value and efficiencies.

3



## Talent Management and Succession Planning

Recruiting and retaining skilled procurement professionals; remote work capacity; succession planning; talent management strategies.

4



## Customer Service to Agency Stakeholders

Responsiveness to agency stakeholders' needs; maintaining trust, compliance with service level agreements, and high satisfaction levels.

5



## eProcurement

Start-to-finish system creation and adoption; increased statewide agency utilization of eProcurement/ERP solutions.

6



## Central Procurement Office as a Strategic Leader

Strategic leadership; active participation in policy setting and statewide planning; comprehensive governance and oversight; centralized data gathering and analysis for increased business insight and responsiveness to stakeholder needs.

7



## Analytics for Data-Driven Decision Making

Using data analytics and tools to drive better procurement decisions statewide.

8



## Effective Contract Administration

Standardizing processes for effective contract administration; monitoring contract and supplier performance.

9



## Training and Certification

Promoting training and certification programs that elevate the procurement profession and develop skillsets for the future.

10



## Innovative Solution-Based Solicitation Methods

Delivering innovative sourcing methods and solution-based solicitations to meet user agency needs; using best-value evaluation criteria and strategies in addition to price.